

Thank you for considering Kingsford International Institute as a potential business associate. If you decide to apply to become a registered Kingsford International Institute agent, please:

- answer all questions/fields in this application form
- upload the complete application form along with proof of business registration from your country such as a certified copy of business registration on KII RTOmanager (www.bit.ly/kiirtomanager)
- All of the above information must be in English or translated into English from a notary office or Justice of the Peace in your country.
- Remember to keep a copy of this application for your files
- Should you have any difficulty uploading the documents onto KII RTOmanager, you can email the documents to marketing@kii.edu.au.

Agent Obligations

Before making an application, you should be familiar with the following:

- Education Service for Overseas Student Act 2000
- <u>National Code of Practice for Providers of Education and Training to Overseas Students 2018</u> (National Code 2018)
- Migration Agents Regulations 1998
- Agent Code of Ethics (ACE)
- <u>Kingsford International Institute website</u> (www.kii.edu.au)

It is also recommended that you visit:

- Department of Home Affairs <u>www.homeaffairs.gov.au</u>
- Department of Education and Training <u>www.education.gov.au</u>
- Study in Australia <u>www.studyinaustralia.gov.au</u>

Ongoing Communication

Kingsford International Institute is required to keep your contact details on a database. This information will be used to advise receipt of your application, and other administrative issues relating to your business and other business purposes. Kingsford International Institute will also display your contact details on the Kingsford International Institute website for the benefit of prospective students seeking to find an education agent.

Change of Contact Details

- Please keep your business contact details updated at all times.
- Kingsford International Institute cannot be responsible for any delays caused by business contact changes without proper notification.



• To update your business contact, please, contact Kingsford International Institute via telephone or email. Change of contact details can also be provided to Kingsford International Institute staff during personal visits.

Application Assessment and Outcome

The standard processing time for an application is 5 to 10 working days from the receipt of a complete application. If you do not provide all of the information required or provided only partial information, your application may be delayed.

Incomplete applications will only be held by Kingsford International Institute for 60 days from the date of advising that the application requires further information. After 60 days, your application will be securely discarded.

If your application is approved, Kingsford International Institute will:

- o send you a *Certificate of Appointment* as evidence of registration, and
- o send you a copy of the Education Agent Agreement for your signature.

(You will be requested to retain a copy for your records and send the other to Kingsford International Institute)

If your application is not approved, Kingsford International Institute will:

• send you a letter via email advising of this outcome, and securely discard your original application.



Education Agent - Application Form					
Agent Name					
Business Trading Name					
Business Registration Number					
Business Registration Authority					
MARA Code					
Postal Address					
Country					
Business Address	1				
(If not the same as postal address)					
Country					
Telephone Contact	Phone			Мс	obile
Email Address	1				
Number of Years in Operation	Number of Staff				
Description of your maj	or Busine	ss activities	5:		
Membership details of professional associations					
Details of specific International recruitment training undertaken					



Please list and provide the address of your offices located overseas (if any)						
1.			2.			
3.			4.			
Number of students that your organisation has referred to Australian education Institutions over the past 3 years						
RTO		University		ELICOS		
ors and Em	ployee/s					
ations and	previous ex	xperience				
Designation						
Background, qualifications and previous experience						
Background, qualifications and previous experience						
ations and	previous ex	xperience				
	that your or s over the p RTO ors and Em ations and cations and	that your organisation is over the past 3 years RTO ors and Employee/s ations and previous es ations and previous es	2. 4. that your organisation has referred so over the past 3 years RTO University ors and Employee/s ations and previous experience	2. 4. RTO University ors and Employee/s ations and previous experience ations and previous experience		

Please list any other Institutes/Universities/Educational institutions you have represented or currently represent in Australia or another country.				
Understanding of and complying with ESOS requirements				
Are you prepared to regularly monitor the following websites?				
 Department of Home Affairs – www.homeaffairs.gov.au Department of Education and Training - education.gov.au]Yes o	r 🗆	l No
Have you read the National Code of Practice for Providers of Education and Training to Overseas Students to Overseas Students 2018 (The National Code 2018)?]Yes c	or E] No
Please list the main responsibilities of Agents under the National	Code	2018?		
			_	
How will you comply with these obligations?				
Do you understand that students coming to Australia on a student vi must have a primary purpose of studying and must study full time?	isa	□Yes	or	□ No
Do you understand that you must not make any guarantees about achieving student visa and/or residential status in Australia, but that you can refer students to the DHA website referred to above?				□ No
Are you prepared to comply with all requirements of Kingsford International Institute about advertising and course material, application procedures and providing information to students?			or	□ No
Are you prepared only to use material supplied by Kingsford International Institute to describe the Institute and its courses?			or	□ No
Description of Potential Market				
From which geographical area will your potential market come? Please describe any strengths you have in these regions to justify your choice.				



Please describe the characteristics of your potential market (age, income, educational background, university networks, etc.) Please use separate sheets, if necessary:

Which subject areas do you believe would be of interest to prospective students in your region or area?

Proposal

Please outline the support services you can offer to students

What do you believe is the most effective marketing strategy to employ in your particular area, region or market?

What is the most suitable time of the year to conduct a marketing trip to your region or a visit to your office to recruit students?

Please use the space provided below to include any other information you consider to be of importance to this application:



References

Please list the names of TWO (2) referees who can vouch for you and your company's financial standing and their contact details.

Reference 1	
First Name	
Surname	
Company	
Phone	
Email	

Reference 2	
First Name	
Surname	
Company	
Phone	
Email	



Proposed Agreement					
	ou prepared to enter into an Agreement with the Igsford International Institute in accordance with International Education Agent Agreement?				
Full Name					
Signature					
Date					

Checklist

Please check that you have submitted the copies of the following documents:

Items (please note, all the mentioned documents/details are mandatory)	You	Verified by KII
Completed Application Form		
Company/ Business registration Certificate (Certified copy)		
Company/ Business Profile		
List of Details of Educational Institutions Currently represented		
2 Business Referees Detail		

Agent Declaration

Declarations	Yes/ No		Your Initials
I have read an understood the ESOS Act 2000	□Yes	□No	
I have read the National code 2018	□Yes	□No	
I have read the Agent Code of Ethics (ACE)	□Yes	□No	
I have read the Migration Agent Regulation 1998	□Yes	□No	
I am familiar with the contents of KII website	□Yes	□No	